FINANCIAL INDUSTRY REGULATORY AUTHORITY LETTER OF ACCEPTANCE, WAIVER AND CONSENT NO. 2015046272701

TO: Department of Enforcement Financial Industry Regulatory Authority ("FINRA")

RE: Sharon Fall, Respondent Former Registered Representative CRD No. 2881765

Pursuant to FINRA Rule 9216 of FINRA's Code of Procedure, Sharon Fall ("Fall" or "Respondent") submits this Letter of Acceptance, Waiver and Consent ("AWC") for the purpose of proposing a settlement of the alleged rule violations described below. This AWC is submitted on the condition that, if accepted, FINRA will not bring any future actions against me alleging violations based on the same factual findings described herein.

I.

ACCEPTANCE AND CONSENT

A. I hereby accept and consent, without admitting or denying the findings, and solely for the purposes of this proceeding and any other proceeding brought by or on behalf of FINRA, or to which FINRA is a party, prior to a hearing and without an adjudication of any issue of law or fact, to the entry of the following findings by FINRA:

BACKGROUND

Sharon Fall first entered the securities industry in April 1997. From October 9, 2007 through July 7, 2015, she was associated with FINRA member LPL Financial, LLC ("LPL" or the "Firm") as a General Securities Representative. On July 17, 2015, the Firm filed a Form U5 disclosing the reason for Fall's termination as "borrowing money from clients in violation of Firm policy." Fall was employed with another FINRA member from August 10, 2015 through February 11, 2016.

Fall is not currently registered or associated with a FINRA member firm, but she remains subject to FINRA's jurisdiction pursuant to Article V, Section 4 of FINRA's By-laws.

RELEVANT DISCIPLINARY HISTORY

Fall has no relevant disciplinary history.

OVERVIEW

Fall failed to appear for on-the-record testimony requested pursuant to FINRA Rule 8210 in violation of FINRA Rules 8210 and 2010.

ţ.

FACTS AND VIOLATIVE CONDUCT

FINRA Rule 8210(a)(1) states, in relevant part, that FINRA has the right to "require a member, person associated with a member, or any other person subject to FINRA's jurisdiction to provide information orally, in writing, or electronically . . . with respect to any matter involved in the investigation".

FINRA Rule 8210(c) states that "[n]o member or person shall fail to provide information or testimony or to permit an inspection and copying of books, records, or accounts pursuant to this Rule."

On January 11, 2016, in connection with an investigation into the disclosures on the July 17, 2015 Form U5, FINRA staff sent a letter to Fall's counsel requesting, pursuant to FINRA Rule 8210, that Fall provide sworn testimony on January 26, 2016. Counsel requested that the testimony be rescheduled, and by agreement with counsel, FINRA staff sent a letter to Fall's counsel on February 2, 2016 pursuant to FINRA Rule 8210 rescheduling the testimony for February 12, 2016. Fall did not provide testimony as requested on February 12, 2016.

By refusing to provide on-the-record testimony requested pursuant to FINRA Rule 8210, Fall violated FINRA Rules 8210 and 2010.

- B. I also consent to the imposition of the following sanctions:
 - A bar from associating with any FINRA regulated broker-dealer in any capacity.

I understand that if I am barred or suspended from associating with any FINRA member, I become subject to a statutory disqualification as that term is defined in Article III, Section 4 of FINRA's By-Laws, incorporating Section 3(a)(39) of the Securities Exchange Act of 1934. Accordingly, I may not be associated with any FINRA member in any capacity, including clerical or ministerial functions, during the period of the bar or suspension (see FINRA Rules 8310 and 8311).

The sanctions imposed herein shall be effective on a date set by FINRA staff. A bar or expulsion shall become effective upon approval or acceptance of this AWC.

WAIVER OF PROCEDURAL RIGHTS

Respondent specifically and voluntarily waives the following rights granted under FINRA's Code of Procedure:

- A. To have a Complaint issued specifying the allegations against me;
- B. To be notified of the Complaint and have the opportunity to answer the allegations in writing;
- C. To defend against the allegations in a disciplinary hearing before a hearing panel, to have a written record of the hearing made and to have a written decision issued; and
- D. To appeal any such decision to the National Adjudicatory Council ("NAC") and then to the U.S. Securities and Exchange Commission and a U.S. Court of Appeals.

Further, Respondent specifically and voluntarily waives any right to claim bias or prejudgment of the Chief Legal Officer, the NAC, or any member of the NAC, in connection with such person's or body's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including acceptance or rejection of this AWC.

Respondent further specifically and voluntarily waives any right to claim that a person violated the ex parte prohibitions of FINRA Rule 9143 or the separation of functions prohibitions of FINRA Rule 9144, in connection with such person's or body's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including its acceptance or rejection.

III.

OTHER MATTERS

Respondent understands that:

- A. Submission of this AWC is voluntary and will not resolve this matter unless and until it has been reviewed and accepted by the NAC, a Review Subcommittee of the NAC, or the Office of Disciplinary Affairs ("ODA"), pursuant to FINRA Rule 9216;
- B. If this AWC is not accepted, its submission will not be used as evidence to prove any of the allegations against me; and
- C. If accepted:

- 1. this AWC will become part of Respondent's permanent disciplinary record and may be considered in any future actions brought by FINRA or any other regulator against me;
- 2. this AWC will be made available through FINRA's public disclosure program in accordance with FINRA Rule 8313;
- 3. FINRA may make a public announcement concerning this agreement and the subject matter thereof in accordance with FINRA Rule 8313; and
- 4. Respondent may not take any action or make or permit to be made any public statement, including in regulatory filings or otherwise, denying, directly or indirectly, any finding in this AWC or create the impression that the AWC is without factual basis. Respondent may not take any position in any proceeding brought by or on behalf of FINRA, or to which FINRA is a party, that is inconsistent with any part of this AWC. Nothing in this provision affects Respondent's: (i) testimonial obligations; or (ii) right to take legal or factual positions in litigation or other legal proceedings in which FINRA is not a party.

Respondent certifies that she has read and understands all of the provisions of this AWC and has been given a full opportunity to ask questions about it; that she has agreed to its provisions voluntarily; and that no offer, threat, inducement, or promise of any kind, other than the terms set forth herein and the prospect of avoiding the issuance of a Complaint, has been made to induce Respondent to submit it.

Accepted by FINRA:

<u>_2/16/16</u> Date

Won Joy Fall Fall

Signed on behalf of the Director of ODA, by delegated authority

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Vice President and Chief Counsel FINRA Department of Enforcement 15200 Omega Drive, 3rd Floor Rockville, MD 20850 Phone: 301-258-8520 Fax: 202-974-2805