

## **BrokerCheck Report**

## **BRIAN CAREY SAK**

CRD# 3259830

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#### About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

#### What is included in a BrokerCheck report?

- BrokerCheck reports for individual brokers include information such as employment history, professional
  qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck
  reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the
  same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.
- Where did this information come from?
- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - o information that regulators report regarding disciplinary actions or allegations against firms or brokers.
- How current is this information?
- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.
- What if I want to check the background of an investment adviser firm or investment adviser representative?
- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <a href="http://www.adviserinfo.sec.gov">http://www.adviserinfo.sec.gov</a>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <a href="http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414">http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414</a>.
- Are there other resources I can use to check the background of investment professionals?
- FINRA recommends that you learn as much as possible about an investment professional before deciding
  to work with them. Your state securities regulator can help you research brokers and investment adviser
  representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at brokercheck.finra.org



For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck User Guidance

## **BRIAN C. SAK**

CRD# 3259830

This broker is not currently registered.

## **Report Summary for this Broker**



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

#### **Broker Qualifications**

This broker is not currently registered.

#### This broker has passed:

- 1 Principal/Supervisory Exam
- 1 General Industry/Product Exam
- 2 State Securities Law Exams

#### **Registration History**

This broker was previously registered with the following securities firm(s):

#### **MORGAN STANLEY**

CRD# 149777 DEERFIELD, IL 06/2009 - 06/2016

#### **MORGAN STANLEY & CO. INCORPORATED**

CRD# 8209 RIVERWOODS, IL 07/2008 - 06/2009

# MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED

CRD# 7691 NORTHBROOK, IL 04/2004 - 07/2008

#### **Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

# The following types of disclosures have been reported:

| Туре             | Count |  |
|------------------|-------|--|
| Customer Dispute | 4     |  |
| Termination      | 1     |  |
| Judgment/Lien    | 1     |  |

# Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at

http://www.adviserinfo.sec.gov

www.finra.org/brokercheck
User Guidance

### **Broker Qualifications**



## Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.

### **Broker Qualifications**



### **Industry Exams this Broker has Passed**

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 1 principal/supervisory exam, 1 general industry/product exam, and 2 state securities law exams.

## **Principal/Supervisory Exams**

| Exam                                     | Category  | Date       |
|--|-----------|------------|
| General Securities Principal Examination | Series 24 | 02/28/2000 |
|  |           |            |

## **General Industry/Product Exams**

| Exam  | Category | Date       |
|---|----------|------------|
| General Securities Representative Examination | Series 7 | 07/30/1999 |

#### **State Securities Law Exams**

| Exam   | Category  | Date       |
|--|-----------|------------|
| Uniform Securities Agent State Law Examination | Series 63 | 08/11/1999 |
| Uniform Combined State Law Examination         | Series 66 | 08/02/2004 |

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

## **Registration and Employment History**



## **Registration History**

The broker previously was registered with the following firms:

| Registration Dates | Firm Name  | CRD#   | Branch Location |
|--------------------|--|--------|-----------------|
| 06/2009 - 06/2016  | MORGAN STANLEY                                     | 149777 | DEERFIELD, IL   |
| 07/2008 - 06/2009  | MORGAN STANLEY & CO. INCORPORATED                  | 8209   | RIVERWOODS, IL  |
| 04/2004 - 07/2008  | MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORATED | 7691   | NORTHBROOK, IL  |
| 04/2001 - 04/2004  | EDWARD JONES                                       | 250    | ST. LOUIS, MO   |
| 08/1999 - 04/2001  | VANGUARD CAPITAL                                   | 22081  | DEL MAR, CA     |

## **Employment History**

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

| <b>Employment Dates</b> | Employer Name                                   | Employer Location |
|-------------------------|---|-------------------|
| 01/2015 - Present       | MORGAN STANLEY PRIVATE BANK, NATIONAL ASSOCIAT  | NEW YORK, NY      |
| 06/2009 - Present       | MORGAN STANLEY SMITH BARNEY                     | RIVERWOODS, IL    |
| 07/2008 - Present       | MORGAN STANLEY                                  | RIVERWOODS, IL    |
| 04/2004 - 07/2008       | MERRILL LYNCH, PIERCE, FENNER & SMITH INCORPORA | NORTHBROOK, IL    |

#### **Other Business Activities**

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. SOUTHSIDE HOLDINGS- OWN RENTAL PROPERTY, NON INVESTMENT RELATED; S. INDIANA, CHICAGO IL; YATES, CHIGAGO, IL; 12- 20 HOURS PER MONTH; 0 DURING SECURITIES TRADING HOURS; OWN PROPERTIES AND COLLECT RENT.

#### **Disclosure Events**



#### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

#### 2. Certain thresholds must be met before an event is reported to CRD, for example:

- A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

3. Disclosure events in BrokerCheck reports come from different sources:

- As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
- 4. There are different statuses and dispositions for disclosure events:
  - o A disclosure event may have a status of pending, on appeal, or final.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or
       (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please
      note that brokers and brokerage firms may choose to settle customer disputes or regulatory
      matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

|                  | Pending | Final | On Appeal |
|------------------|---------|-------|-----------|
| Customer Dispute | 4       | 0     | N/A       |



| Termination   | N/A | 1   | N/A |
|---------------|-----|-----|-----|
| Judgment/Lien | 1   | N/A | N/A |



#### **Disclosure Event Details**

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

#### **Customer Dispute - Pending**

This type of disclosure event involves (1) a pending consumer-initiated, investment-related arbitration or civil suit that contains allegations of sales practice violations against the broker; or (2) a pending, consumer-initiated, investmentrelated written complaint containing allegations that the broker engaged in, sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities.

Morgan Stanley Smith Barney

Disclosure 1 of 4

**Reporting Source:** Firm

Employing firm when activities occurred which led

to the complaint:

Allegations:

Claimant alleged, inter alia, that the FA recommended that the client invest in an

outside real estate investment opportunity of which the FA was a partner - 2011

**Product Type: Promissory Note** 

Alleged Damages: \$174.000.00

Arbitration Information

Arbitration/CFTC reparation claim filed with (FINRA, AAA,

CFTC, etc.):

**FINRA** 

Docket/Case #: 16-03117

Date Notice/Process Served: 10/26/2016

**Arbitration Pending?** Yes

Disclosure 2 of 4

**Reporting Source:** Firm



Employing firm when activities occurred which led

to the complaint:

MS

Allegations: Claimant alleges, inter alia, that from March 2011 to July 2014 the FA

recommended a business investment that was not authorized by the firm.

Product Type: Promissory Note

Alleged Damages: \$370,000.00

**Arbitration Information** 

Arbitration/CFTC reparation claim filed with (FINRA, AAA,

CFTC, etc.):

**FINRA** 

**Docket/Case #:** 16-02735

**Date Notice/Process Served:** 10/03/2016

**Arbitration Pending?** Yes

Disclosure 3 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint:

Morgan Stanley Smith Barney

Allegations:

Claimant alleged, inter alia, that the FA recommended that the client invest in an outside real estate investment opportunity of which the FA was a partner - 2010-

2015.

Product Type: Promissory Note

Alleged Damages: \$350,000.00

**Arbitration Information** 

Arbitration/CFTC reparation claim filed with (FINRA, AAA,

**FINRA** 

CFTC, etc.):

**Docket/Case #:** 16-02409

Date Notice/Process Served: 08/29/2016

**Arbitration Pending?** Yes



Disclosure 4 of 4

Reporting Source: Firm

Employing firm when activities occurred which led to the complaint:

Morgan Stanley Smith Barney

Allegations:

Claimant alleged, inter alia, that the FA recommended that the client invest in an

outside real estate investment opportunity of which the FA was a manager - 2011

to 2014.

Product Type: Promissory Note

Alleged Damages: \$250,000.00

Is this an oral complaint? No

**Is this a written complaint?** Yes

Is this an arbitration/CFTC

reparation or civil litigation?

No

### **Customer Complaint Information**

**Date Complaint Received:** 05/04/2016

Complaint Pending? No

**Status:** Evolved into Arbitration/CFTC reparation (the individual is a named party)

**Status Date:** 06/17/2016

**Settlement Amount:** 

**Individual Contribution** 

Amount:

## **Arbitration Information**

Arbitration/CFTC reparation claim filed with (FINRA, AAA,

**FINRA** 

CFTC, etc.):

**Docket/Case #:** 16-01711

**Date Notice/Process Served:** 06/17/2016

**Arbitration Pending?** Yes



Reporting Source: Broker

Employing firm when activities occurred which led to the complaint:

Morgan Stanley

Allegations:

4.CLIENT'S ATTORNEY ALLEGED, INTER ALIA, THAT THE FA RECOMMENDED THAT THE CLIENT INVEST IN AN OUTSIDE REAL ESTATE INVESTMENT OPPORTUNITY, OF WHICH HE WAS A MANAGER, WHICH WAS UNSUITABLE.

2011-2014 DAMAGES UNSPECIFIED.

Product Type: Promissory Note

Alleged Damages: \$0.00

Alleged Damages Amount Explanation (if amount not

**UNSPECIFIED** 

exact):

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

## **Customer Complaint Information**

**Date Complaint Received:** 05/04/2016

**Complaint Pending?** Yes

**Settlement Amount:** 

**Individual Contribution** 

Amount:



### **Employment Separation After Allegations**

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

**Employer Name:** Morgan Stanley Smith Barney

**Termination Type:** Voluntary Resignation

**Termination Date:** 05/17/2016

Allegations: Concerns related to outside real estate investment with a client that was not

appropriately disclosed to the Firm.

Product Type: No Product



## Judgment / Lien

This type of disclosure event involves an unsatisfied and outstanding judgments or liens against the broker.

Disclosure 1 of 1

Reporting Source: Broker

Judgment/Lien Holder: GORDON NEAL J DR.

Judgment/Lien Amount: \$2,355.00

Judgment/Lien Type: Civil

**Date Filed with Court:** 05/05/2014

**Date Individual Learned:** 07/01/2014

Type of Court: State Court

Name of Court: COOK LAW MAGISTRATE - MAYWOOD

Location of Court: MAYWOOD, IL

**Docket/Case #:** 14M400347

Judgment/Lien Outstanding? Yes

## **End of Report**



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