

## **BrokerCheck Report**

## Manish Shah

CRD# 4652835

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#### About BrokerCheck®



BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

### What is included in a BrokerCheck report?

BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

#### Where did this information come from?

The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

#### How current is this information?

Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

## What if I want to check the background of an investment adviser firm or investment adviser representative?

To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at https://www.adviserinfo.sec.gov. In the alternative, you may search the IAPD website directly or contact your state securities regulator at http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414.

### Are there other resources I can use to check the background of investment professionals?

FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

brokercheck.finra.org

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For additional information about the contents of this report, please refer to the User Guidance or www.finra.org/brokercheck. It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit www.finra.org.

www.finra.org/brokercheck User Guidance

### **Manish Shah**

CRD# 4652835

This broker is not currently registered.

### **Report Summary for this Broker**



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

#### **Broker Qualifications**

This broker is not currently registered.

#### This broker has passed:

- 0 Principal/Supervisory Exams
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

### **Registration History**

This broker was previously registered with the following securities firm(s):



NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC

CRD# 2881 PRINCETON, NJ 09/2003 - 04/2019

### **Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? Yes

# The following types of disclosures have been reported:

Туре	Count	
Customer Dispute	2	
Termination	1	
Judgment/Lien	1	

# **Investment Adviser Representative Information**

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at

https://www.adviserinfo.sec.gov

www.finra.org/brokercheck
User Guidance

### **Broker Qualifications**



### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.

### **Broker Qualifications**



### **Industry Exams this Broker has Passed**

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

This individual has passed 0 principal/supervisory exams, 2 general industry/product exams, and 2 state securities law exams.

### **Principal/Supervisory Exams**

Exam	Category	Date
No information reported.		
General Industry/Product Exams		

### General Industry/Product Exams

Exam		Category	Date
B	Securities Industry Essentials Examination	SIE	10/01/2018
В	Investment Company Products/Variable Contracts Representative Examination	Series 6	09/18/2003

### **State Securities Law Exams**

Exam		Category	Date
IA	Uniform Investment Adviser Law Examination	Series 65	06/24/2013
B	Uniform Securities Agent State Law Examination	Series 63	02/24/2004

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at www.finra.org/brokerqualifications/registeredrep/.

www.finra.org/brokercheck
User Guidance

### **Broker Qualifications**



## **Professional Designations**

This section details that the representative has reported **0** professional designation(s).

No information reported.

### **Registration and Employment History**



### **Registration History**

The broker previously was registered with the following firms:

Regis	stration Dates	Firm Name	CRD#	Branch Location
В	09/2003 - 04/2019	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	2881	PRINCETON, NJ

### **Employment History**

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.

<b>Employment</b>	Employer Name	Position	Investment Related	<b>Employer Location</b>
01/2016 - Present	NORTHWESTERN MUTUAL WEALTH MANAGEMENT COMPANY	Representative	Υ	MILWAUKEE, WI, United States
01/2016 - Present	Northwestern Mutual Wealth Management Company	Representative	Υ	Milwaukee, WI, United States
05/2003 - Present	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	REGISTERED REPRESENTATIVE	Υ	PRINCETON, NJ, United States
02/2003 - Present	NORTHWESTERN MUTUAL LIFE INSURANCE COMPANY	FINANCIAL REPRESENTATIVE	N	MILWAUKEE, WI, United States
06/2013 - 03/2016	NORTHWESTERN MUTUAL INVESTMENT SERVICES, LLC	FINANCIAL ADVISOR	Υ	PRINCETON, NJ, United States

### **Other Business Activities**

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

MAY EARN COMMISSIONS FROM INSURANCE COMPANIES NOT AFFILIATED WITH NORTHWESTERN MUTUAL FOR SALES OF NON-VARIABLE LIFE, HEALTH, ANNUITY AND/OR DISABILITY INCOME INSURANCE PRODUCTS.

#### **Disclosure Events**



#### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

#### 2. Certain thresholds must be met before an event is reported to CRD, for example:

- o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
- o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.

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#### 3. Disclosure events in BrokerCheck reports come from different sources:

o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.

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#### 4. There are different statuses and dispositions for disclosure events:

- o A disclosure event may have a status of pending, on appeal, or final.
  - § A "pending" event involves allegations that have not been proven or formally adjudicated.
  - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
  - § A "final" event has been concluded and its resolution is not subject to change.
- o A final event generally has a disposition of adjudicated, settled or otherwise resolved.
  - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
  - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
  - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	0	2	N/A
Termination	N/A	1	N/A
Judgment/Lien	1	N/A	N/A



#### **Disclosure Event Details**

When evaluating this information, please keep in mind that a discloure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### **Customer Dispute - Settled**

This type of disclosure event involves a consumer-initiated, investment-related complaint, arbitration proceeding or civil suit containing allegations of sale practice violations against the broker that resulted in a monetary settlement to the customer.

Disclosure 1 of 1

Reporting Source: Firm

Employing firm when activities occurred which led

to the complaint:

Northwestern Mutual Investment Services, LLC.

Allegations: The customer alleged that the Representative induced her through false

representations to lend him \$200,000 and also alleged claims including fraud and

conversion.

Product Type: No Product

Alleged Damages: \$192,901.77

Alleged Damages Amount Explanation (if amount not

exact):

The customer alleged that the Representative owed her approximately

\$192,901.77

Is this an oral complaint? No

**Is this a written complaint?** Yes

Is this an arbitration/CFTC reparation or civil litigation?

No

### **Customer Complaint Information**

Date Complaint Received: 03/13/2019

Complaint Pending? No

Status: Settled



**Status Date:** 05/03/2019

Settlement Amount: \$145,865.95

**Individual Contribution** 

Amount:

\$0.00

**Firm Statement** The Firm settled with the client for \$138,162.39. In addition, the Firm paid the

client's attorney fees of \$7,703.56 directly to her counsel for a total settlement of

\$145,865.95. The Firm is seeking recovery of \$145,865.95 from the

representative and has begun withholding of his insurance renewal commissions.



### Customer Dispute - Closed-No Action / Withdrawn / Dismissed / Denied

This type of disclosure event involves (1) a consumer-initiated, investment-related arbitration or civil suit containing allegations of sales practice violations against the individual broker that was dismissed, withdrawn, or denied; or (2) a consumer-initiated, investment-related written complaint containing allegations that the broker engaged in sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities, which was closed without action, withdrawn, or denied.

Disclosure 1 of 1

**Reporting Source:** Firm

**Employing firm when** activities occurred which led to the complaint:

Northwestern Mutual Investment Services, LLC

Allegations: The customer alleged that she and her husband loaned the (now former)

> representative \$75,000 in 2016 based on Mr. Shah's representations that he was going to use the money to purchase a retiring agent's book of business. Mr. Shah

The client indicated the repayment in default was between \$25,000 and \$35,000.

has defaulted on the loan repayment.

**Product Type: Promissory Note** 

\$25,000.00 **Alleged Damages:** 

**Alleged Damages Amount Explanation** (if amount not

exact):

Is this an oral complaint? No

Is this a written complaint? Yes

Is this an arbitration/CFTC reparation or civil litigation? No

### **Customer Complaint Information**

**Date Complaint Received:** 06/28/2019

**Complaint Pending?** No

Closed/No Action Status:

Status Date: 01/03/2020

**Settlement Amount:** \$0.00 **Individual Contribution** \$0.00

Amount:

Firm Statement The Firm offered to pay the client the remaining amount owed by the

representative on the loan in exchange for a Settlement Agreement and Release.



While waiting for client's response to the Firm's written Settlement offer, the client advised the Firm (and provided supporting documentation), that she had received a final payment of her loan principle from the representative and she considered the matter to be resolved. The Firm closed the complaint with no further action.



### **Employment Separation After Allegations**

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

Disclosure 1 of 1

Reporting Source: Firm

Employer Name: Northwestern Mutual Investment Services, LLC.

Termination Type: Discharged

Termination Date: 03/29/2019

Allegations: Representative was discharged, while under internal review for violating firm policy

by borrowing money from a customer, following his admission that he altered a document to make it appear that the customer was a beneficiary on his (lapsed) life policy which he then sent to the customer's CPA as an attachment in an email, and the firm's discovery that in response to the firm's investigation request that he produce all communications between himself and the customer's CPA, the altered document was not included when the Representative forwarded said email to the

firm in response to its request.

Product Type: No Product



### Judgment / Lien

This type of disclosure event involves an unsatisfied and outstanding judgments or liens against the broker.

Disclosure 1 of 1

Reporting Source: Broker

Judgment/Lien Holder: STATE OF NEW YORK

Judgment/Lien Amount: \$45,355.00

Judgment/Lien Type: Tax

Date Filed with Court: 10/14/2005

**Date Individual Learned:** 10/14/2005

Type of Court: NEW YORK DEPARTMENT OF TAXATION AND FINANC

Name of Court: NA

Location of Court: NA

**Docket/Case #:** X0537299

Judgment/Lien Outstanding? Yes

## **End of Report**



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