

**BrokerCheck Report**

**SCOTT RICHARD HANSEN**

CRD# 2837763

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## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.

- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:

- o information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
- o information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources.

[For more information about FINRA, visit www.finra.org.](http://www.finra.org)

**Thank you for using FINRA BrokerCheck.**

**SCOTT R. HANSEN**

CRD# 2837763

This broker is not currently registered.

## Report Summary for this Broker



This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

### Broker Qualifications

**This broker is not currently registered.**

#### This broker has passed:

- 1 Principal/Supervisory Exam
- 2 General Industry/Product Exams
- 2 State Securities Law Exams

### Registration History

**This broker was previously registered with the following securities firm(s):**

- B LPL FINANCIAL LLC**  
CRD# 6413  
MOAB, UT  
11/2005 - 04/2020
- B WELLS FARGO INVESTMENTS, LLC**  
CRD# 10582  
SAN FRANCISCO, CA  
12/2000 - 11/2005
- B WELLS FARGO BROKERAGE SERVICES, L.L.C.**  
CRD# 16100  
MINNEAPOLIS, MN  
12/2000 - 08/2002

### Disclosure Events

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

Type	Count
Regulatory Event	1
Investigation	1
Civil Event	1
Termination	1

### Investment Adviser Representative Information

The information below represents the individual's record as a broker. For details on this individual's record as an investment adviser representative, visit the SEC's Investment Adviser Public Disclosure website at

<https://www.adviserinfo.sec.gov>

## Broker Qualifications



### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

This broker is not currently registered.



## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

**This individual has passed 1 principal/supervisory exam, 2 general industry/product exams, and 2 state securities law exams.**

### Principal/Supervisory Exams

Exam	Category	Date
<b>B</b> General Securities Principal Examination	Series 24	01/23/2006

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination	SIE	10/01/2018
<b>B</b> General Securities Representative Examination	Series 7	01/02/1997

### State Securities Law Exams

Exam	Category	Date
<b>IA</b> Uniform Investment Adviser Law Examination	Series 65	10/22/1999
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	01/16/1997

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).



## Broker Qualifications

### Professional Designations

This section details that the representative has reported **0** professional designation(s).

No information reported.



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
<b>B</b> 11/2005 - 04/2020	LPL FINANCIAL LLC	6413	MOAB, UT
<b>B</b> 12/2000 - 11/2005	WELLS FARGO INVESTMENTS, LLC	10582	SAN FRANCISCO, CA
<b>B</b> 12/2000 - 08/2002	WELLS FARGO BROKERAGE SERVICES, L.L.C.	16100	MINNEAPOLIS, MN
<b>B</b> 02/2000 - 05/2001	WELLS FARGO SECURITIES INC.	17438	SAN FRANCISCO, CA
<b>B</b> 01/1997 - 12/2000	WELLS FARGO BROKERAGE SERVICES, L.L.C.	16100	MINNEAPOLIS, MN

### Employment History

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
04/2020 - Present	Black Coffee Investment Management, LLC	Founder, CCO, and Investment Adviser Representative	Y	Moab, UT, United States
11/2005 - 03/2020	LPL FINANCIAL LLC	REGISTERED REPRESENTATIVE	Y	MOAB, UT, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

No information reported.



## Disclosure Events

### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - o A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - o A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
  - o
3. **Disclosure events in BrokerCheck reports come from different sources:**
  - o As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
  - o
4. **There are different statuses and dispositions for disclosure events:**
  - o A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - § A "pending" event involves allegations that have not been proven or formally adjudicated.
    - § An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - § A "final" event has been concluded and its resolution is not subject to change.
  - o A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - § An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - § A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - § A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Regulatory Event	0	1	0
Civil Event	0	1	0
Investigation	1	N/A	N/A
Termination	N/A	1	N/A





## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Regulatory - Final

This type of disclosure event may involve (1) a final, formal proceeding initiated by a regulatory authority (e.g., a state securities agency, self-regulatory organization, federal regulatory such as the Securities and Exchange Commission, foreign financial regulatory body) for a violation of investment-related rules or regulations; or (2) a revocation or suspension of a broker's authority to act as an attorney, accountant, or federal contractor.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Broker
<b>Regulatory Action Initiated By:</b>	Colorado Division of Securities
<b>Sanction(s) Sought:</b>	Undertaking
<b>Date Initiated:</b>	06/16/2020
<b>Docket/Case Number:</b>	2020-CDS-024
<b>Employing firm when activity occurred which led to the regulatory action:</b>	LPL
<b>Product Type:</b>	No Product
<b>Allegations:</b>	As disclosed in Occurrence 2078598, Mr. Hansen stipulated to an injunction by the Colorado Supreme Court related to his unauthorized practice of law.
<b>Current Status:</b>	Final
<b>Resolution:</b>	Order



**Does the order constitute a final order based on violations of any laws or regulations that prohibit fraudulent, manipulative, or deceptive conduct?**

No

**Resolution Date:**

10/27/2020

**Sanctions Ordered:**

Undertaking

Other: As a condition of his firm's registration and his being licensed, Mr. Hansen agreed to certain undertakings that included, without limitation, engaging a compliance consultant to provide supervision over the advisory business conducted by BCIM and Mr. Hansen.



## Investigation

This type of disclosure event involves any ongoing formal investigation by an entity such as a grand jury state or federal agency, self-regulatory organization or foreign regulatory authority. Subpoenas, preliminary or routine regulatory inquiries, and general requests by a regulatory entity for information are not considered investigations and therefore are not included in a BrokerCheck report.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Broker
<b>Initiated By:</b>	FINRA
<b>Notice Date:</b>	03/27/2020
<b>Details:</b>	As part of an examination, FINRA requested that Mr. Hansen address a complaint submitted on behalf of the estate of his former advisory client, and explain the delay in reporting a small judgment against him
<b>Is Investigation pending?</b>	Yes
<b>Broker Statement</b>	Mr. Hansen has fully responded to FINRA's requests. He hopes that the examination will be concluded soon with no further action necessary.



## Civil - Final

This type of disclosure event involves (1) an injunction issued by a court in connection with investment-related activity, (2) a finding by a court of a violation of any investment-related statute or regulation, or (3) an action brought by a state or foreign financial regulatory authority that is dismissed by a court pursuant to a settlement agreement.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Broker
<b>Initiated By:</b>	Colorado Supreme Court, Office of Attorney Regulation Counsel
<b>Relief Sought:</b>	Injunction Other: Payment of \$7,500 to living relatives of Mr. Hansen's former client, "M.G."
<b>Date Court Action Filed:</b>	03/31/2020
<b>Product Type:</b>	No Product
<b>Type of Court:</b>	State Court
<b>Name of Court:</b>	Colorado Supreme Court
<b>Location of Court:</b>	Denver, Colorado
<b>Docket/Case #:</b>	2020SA108
<b>Employing firm when activity occurred which led to the action:</b>	LPL Financial
<b>Allegations:</b>	The relevant Petition alleged that Mr. Hansen engaged in the unauthorized practice of law by drafting a living trust and will for his former client M.G., which she signed before her death, and then sending an invoice to one of M.G.'s surviving family members.
<b>Current Status:</b>	Final
<b>Resolution:</b>	Consent
<b>Resolution Date:</b>	05/30/2020
<b>Sanctions Ordered or Relief Granted:</b>	Injunction Restitution
<b>Capacities 1 of 1</b>	
<b>Capacities Affected:</b>	None
<b>Duration:</b>	Indefinite
<b>Start Date:</b>	05/30/2020

**End Date:****Monetary Sanction 1 of 1****Monetary Sanction:** Monetary Fine**Total Amount:** \$7,724.00**Portion against individual:** 7724**Date Paid:** 05/20/2020**Portion Waived:** No**Amount Waived:****Broker Statement**

M.G.'s family members and Mr. Hansen believed M.G. was close to death and might imminently pass away in the Spring of 2019. M.G. herself, and her family members, were concerned that she had not made any provision for the disposition of her assets, including her home, and Mr. Hansen was asked to advise them concerning these matters. Mr. Hansen did not seek this responsibility. At the time, M.G. was in full possession of her faculties and, in Mr. Hansen's opinion, was mentally capable of giving directions and making decisions. M.G. expressed to Mr. Hansen on many occasions her distrust of attorneys. Because of M.G.'s attitude toward attorneys, Mr. Hansen copied prototypes of a will and an irrevocable trust from the Legal Zoom website, and amended them to reflect what he believed were the wishes of M.G. and her family members. He gave the drafts to M.G. and her family members for review and any revisions that they believed necessary to effect the intentions of M.G. They told Mr. Hansen they would then show the drafts to an attorney so that all necessary legal formalities would be satisfied. They knew that Mr. Hansen was not an attorney, Mr. Hansen never represented himself as such and his email signature block indicated that he was a financial services professional. Mr. Hansen performed these services primarily as a favor and accommodation to M.G. and her family members. Contrary to Mr. Hansen's advice, he does not believe M.G. or her family members ever asked an attorney to review the relevant documents.



## Employment Separation After Allegations

This type of disclosure event involves a situation where the broker voluntarily resigned, was discharged, or was permitted to resign after being accused of (1) violating investment-related statutes, regulations, rules or industry standards of conduct; (2) fraud or the wrongful taking of property; or (3) failure to supervise in connection with investment-related statutes, regulations, rules, or industry standards of conduct.

### Disclosure 1 of 1

<b>Reporting Source:</b>	Firm
<b>Employer Name:</b>	LPL Financial LLC
<b>Termination Type:</b>	Discharged
<b>Termination Date:</b>	03/12/2020
<b>Allegations:</b>	Preparation of will and trust for a customer without prior disclosure and approval from Firm.
<b>Product Type:</b>	No Product

## End of Report



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