

## BrokerCheck Report

### DOUGLAS WILLIAM GOW

CRD# 709653

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Please be aware that fraudsters may link to BrokerCheck from phishing and similar scam websites, trying to steal your personal information or your money. Make sure you know who you're dealing with when investing, and contact FINRA with any concerns.

For more information read our [investor alert](#) on imposters.

## About BrokerCheck®

BrokerCheck offers information on all current, and many former, registered securities brokers, and all current and former registered securities firms. FINRA strongly encourages investors to use BrokerCheck to check the background of securities brokers and brokerage firms before deciding to conduct, or continue to conduct, business with them.

- **What is included in a BrokerCheck report?**

- BrokerCheck reports for individual brokers include information such as employment history, professional qualifications, disciplinary actions, criminal convictions, civil judgments and arbitration awards. BrokerCheck reports for brokerage firms include information on a firm's profile, history, and operations, as well as many of the same disclosure events mentioned above.
- Please note that the information contained in a BrokerCheck report may include pending actions or allegations that may be contested, unresolved or unproven. In the end, these actions or allegations may be resolved in favor of the broker or brokerage firm, or concluded through a negotiated settlement with no admission or finding of wrongdoing.

- **Where did this information come from?**

- The information contained in BrokerCheck comes from FINRA's Central Registration Depository, or CRD® and is a combination of:
  - information FINRA and/or the Securities and Exchange Commission (SEC) require brokers and brokerage firms to submit as part of the registration and licensing process, and
  - information that regulators report regarding disciplinary actions or allegations against firms or brokers.

- **How current is this information?**

- Generally, active brokerage firms and brokers are required to update their professional and disciplinary information in CRD within 30 days. Under most circumstances, information reported by brokerage firms, brokers and regulators is available in BrokerCheck the next business day.

- **What if I want to check the background of an investment adviser firm or investment adviser representative?**

- To check the background of an investment adviser firm or representative, you can search for the firm or individual in BrokerCheck. If your search is successful, click on the link provided to view the available licensing and registration information in the SEC's Investment Adviser Public Disclosure (IAPD) website at <https://www.adviserinfo.sec.gov>. In the alternative, you may search the IAPD website directly or contact your state securities regulator at <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/P455414>.

- **Are there other resources I can use to check the background of investment professionals?**

- FINRA recommends that you learn as much as possible about an investment professional before deciding to work with them. Your state securities regulator can help you research brokers and investment adviser representatives doing business in your state.

Thank you for using FINRA BrokerCheck.



Using this site/information means that you accept the FINRA BrokerCheck Terms and Conditions. A complete list of Terms and Conditions can be found at

[brokercheck.finra.org](http://brokercheck.finra.org)



For additional information about the contents of this report, please refer to the User Guidance or [www.finra.org/brokercheck](http://www.finra.org/brokercheck). It provides a glossary of terms and a list of frequently asked questions, as well as additional resources. For more information about FINRA, visit [www.finra.org](http://www.finra.org).

**DOUGLAS W. GOW**

CRD# 709653

**Currently employed by and registered with the following Firm(s):**

**B** **DEMPSEY LORD SMITH, LLC**  
ROME, GA 30161  
CRD# 141238  
Registered with this firm since: 02/03/2017

**IA** **DEMPSEY LORD SMITH, LLC**  
Roswell, GA 30075  
CRD# 141238  
Registered with this firm since: 03/24/2017

**Report Summary for this Broker**

This report summary provides an overview of the broker's professional background and conduct. Additional information can be found in the detailed report.

**Broker Qualifications****This broker is registered with:**

- 1 Self-Regulatory Organization
- 8 U.S. states and territories

**This broker has passed:**

- 1 Principal/Supervisory Exam
- 3 General Industry/Product Exams
- 1 State Securities Law Exam

**Registration History****This broker was previously registered with the following securities firm(s):**

- IA** **CAPITAL INVESTMENT ADVISORY SERVICES, LLC**  
CRD# 149124  
RALEIGH, NC  
09/2010 - 02/2017
- B** **CAPITAL INVESTMENT GROUP, INC.**  
CRD# 14752  
ATLANTA, GA  
09/2010 - 02/2017
- B** **EQUITY SERVICES, INC.**  
CRD# 265  
ATLANTA, GA  
04/2003 - 09/2010

**Disclosure Events**

All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.

Are there events disclosed about this broker? **Yes**

**The following types of disclosures have been reported:**

Type	Count
Customer Dispute	1



## Broker Qualifications

### Registrations

This section provides the self-regulatory organizations (SROs) and U.S. states/territories the broker is currently registered and licensed with, the category of each license, and the date on which it became effective. This section also provides, for every brokerage firm with which the broker is currently employed, the address of each branch where the broker works.

**This individual is currently registered with 1 SRO and is licensed in 8 U.S. states and territories through his or her employer.**

### Employment 1 of 1

Firm Name: **DEMPSEY LORD SMITH, LLC**

Main Office Address: **901 N BROAD STREET  
SUITE 400  
ROME, GA 30161**

Firm CRD#: **141238**

SRO	Category	Status	Date
<b>B</b> FINRA	General Securities Representative	APPROVED	02/03/2017

U.S. State/ Territory	Category	Status	Date
<b>B</b> Alabama	Agent	APPROVED	02/03/2017
<b>B</b> Georgia	Agent	APPROVED	02/03/2017
<b>IA</b> Georgia	Investment Adviser Representative	APPROVED	03/24/2017
<b>B</b> Illinois	Agent	APPROVED	01/05/2022
<b>B</b> Massachusetts	Agent	APPROVED	02/03/2017
<b>B</b> Minnesota	Agent	APPROVED	02/03/2017
<b>B</b> North Carolina	Agent	APPROVED	02/03/2017
<b>B</b> Rhode Island	Agent	APPROVED	09/18/2020
<b>B</b> South Carolina	Agent	APPROVED	02/03/2017

### Branch Office Locations

This individual does not have any registered Branch Office where the individual is located.

## Broker Qualifications



### Employment 1 of 1, continued

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## Broker Qualifications

### Industry Exams this Broker has Passed

This section includes all securities industry exams that the broker has passed. Under limited circumstances, a broker may attain a registration after receiving an exam waiver based on exams the broker has passed and/or qualifying work experience. Any exam waivers that the broker has received are not included below.

**This individual has passed 1 principal/supervisory exam, 3 general industry/product exams, and 1 state securities law exam.**

### Principal/Supervisory Exams

Exam	Category	Date
<b>B</b> General Securities Principal Examination	Series 24	07/23/1993

### General Industry/Product Exams

Exam	Category	Date
<b>B</b> Securities Industry Essentials Examination	SIE	10/01/2018
<b>B</b> General Securities Representative Examination	Series 7	10/05/1993
<b>B</b> Registered Representative Examination	Series 1	05/15/1980

### State Securities Law Exams

Exam	Category	Date
<b>B</b> Uniform Securities Agent State Law Examination	Series 63	10/10/2011

Additional information about the above exams or other exams FINRA administers to brokers and other securities professionals can be found at [www.finra.org/brokerqualifications/registeredrep/](http://www.finra.org/brokerqualifications/registeredrep/).



## Broker Qualifications

## Professional Designations

This section details that the representative has reported **1** professional designation(s).

### Chartered Financial Consultant

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This representative holds or did hold **1** professional designation(s) that may have been used to qualify as an Investment Advisor representative. Please check with the appropriate designation authority for verification that the designation is still in effect. The contact information for these professional designation authorities can be found on the website for the North American Securities Administrators Association at <http://www.nasaa.org>



## Registration and Employment History

### Registration History

The broker previously was registered with the following firms:

Registration Dates	Firm Name	CRD#	Branch Location
IA 09/2010 - 02/2017	CAPITAL INVESTMENT ADVISORY SERVICES, LLC	149124	ATLANTA, GA
B 09/2010 - 02/2017	CAPITAL INVESTMENT GROUP, INC.	14752	ATLANTA, GA
B 04/2003 - 09/2010	EQUITY SERVICES, INC.	265	ATLANTA, GA
IA 04/2003 - 09/2010	ESI FINANCIAL ADVISORS	265	ATLANTA, GA
IA 03/2003 - 03/2003	1717 CAPITAL MANAGEMENT COMPANY	4082	ATLANTA, GA
B 07/1999 - 03/2003	1717 CAPITAL MANAGEMENT COMPANY	4082	NEWARK, DE
B 02/1997 - 07/1999	EQUITY SERVICES, INC.	265	MONTPELIER, VT
B 04/1995 - 02/1997	SECURITIES AMERICA, INC.	10205	LAVISTA, NE
B 08/1994 - 04/1995	JEFFERSON-PILOT INVESTOR SERVICES, INC.	5178	FORT WAYNE, IN
B 04/1994 - 08/1994	FORTH FINANCIAL SECURITIES, CORPORATION	14363	RICHMOND, VA
B 08/1993 - 05/1994	W. S. GRIFFITH & CO., INC.	10410	HARTFORD, CT
B 01/1993 - 08/1993	PHOENIX EQUITY PLANNING CORPORATION	3036	HARTFORD, CT
B 09/1988 - 02/1993	OGILVIE & TAYLOR SECURITIES CORPORATION	10105	CHICAGO, IL
B 03/1985 - 07/1986	GUARDIAN INVESTOR SERVICES CORPORATION	6635	
B 06/1980 - 01/1985	PHOENIX EQUITY PLANNING CORPORATION	3036	

### Employment History





## Registration and Employment History

### Employment History, continued

This section provides up to 10 years of an individual broker's employment history as reported by the individual broker on the most recently filed Form U4.

**Please note that the broker is required to provide this information only while registered with FINRA or a national securities exchange and the information is not updated via Form U4 after the broker ceases to be registered. Therefore, an employment end date of "Present" may not reflect the broker's current employment status.**

Employment	Employer Name	Position	Investment Related	Employer Location
02/2017 - Present	DEMPSEY LORD SMITH, LLC	REGISTERED REPRESENTATIVE	Y	ROME, GA, United States
09/2010 - 02/2017	CAPITAL INVESTMENT ADVISORY SERVICES, LLC	INVESTMENT ADVISER REPRESENTATIVE	Y	RALEIGH, NC, United States
09/2010 - 02/2017	CAPITAL INVESTMENT GROUP, INC.	REGISTERED REPRESENTATIVE	Y	RALEIGH, NC, United States

### Other Business Activities

This section includes information, if any, as provided by the broker regarding other business activities the broker is currently engaged in either as a proprietor, partner, officer, director, employee, trustee, agent or otherwise. This section does not include non-investment related activity that is exclusively charitable, civic, religious or fraternal and is recognized as tax exempt.

1. INDEPENDENT RETIREMENT SPECIALISTS, LLC. MANAGING DIRECTOR. ESTABLISHED NAME FOR BUSINESS PRACTICE IN 2012, BEGAN USE SEPTEMBER 2013. ACTIVITY IS INVESTMENT RELATED. 40 HRS/WK, ALL DURING TRADING HOURS.
2. DEANS CONSULTING, LLC CONSULTING. 2 HOURS WEEK, \$-0- INCOME.



## Disclosure Events

### What you should know about reported disclosure events:

1. All individuals registered to sell securities or provide investment advice are required to disclose customer complaints and arbitrations, regulatory actions, employment terminations, bankruptcy filings, and criminal or civil judicial proceedings.
2. **Certain thresholds must be met before an event is reported to CRD, for example:**
  - A law enforcement agency must file formal charges before a broker is required to disclose a particular criminal event.
  - A customer dispute must involve allegations that a broker engaged in activity that violates certain rules or conduct governing the industry and that the activity resulted in damages of at least \$5,000.
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3. **Disclosure events in BrokerCheck reports come from different sources:**
  - As mentioned at the beginning of this report, information contained in BrokerCheck comes from brokers, brokerage firms and regulators. When more than one of these sources reports information for the same disclosure event, all versions of the event will appear in the BrokerCheck report. The different versions will be separated by a solid line with the reporting source labeled.
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4. **There are different statuses and dispositions for disclosure events:**
  - A disclosure event may have a status of *pending*, *on appeal*, or *final*.
    - A "pending" event involves allegations that have not been proven or formally adjudicated.
    - An event that is "on appeal" involves allegations that have been adjudicated but are currently being appealed.
    - A "final" event has been concluded and its resolution is not subject to change.
  - A final event generally has a disposition of *adjudicated*, *settled* or *otherwise resolved*.
    - An "adjudicated" matter includes a disposition by (1) a court of law in a criminal or civil matter, or (2) an administrative panel in an action brought by a regulator that is contested by the party charged with some alleged wrongdoing.
    - A "settled" matter generally involves an agreement by the parties to resolve the matter. Please note that brokers and brokerage firms may choose to settle customer disputes or regulatory matters for business or other reasons.
    - A "resolved" matter usually involves no payment to the customer and no finding of wrongdoing on the part of the individual broker. Such matters generally involve customer disputes.

For your convenience, below is a matrix of the number and status of disclosure events involving this broker. Further information regarding these events can be found in the subsequent pages of this report. You also may wish to contact the broker to obtain further information regarding these events.

	Pending	Final	On Appeal
Customer Dispute	1	0	N/A



## Disclosure Event Details

When evaluating this information, please keep in mind that a disclosure event may be pending or involve allegations that are contested and have not been resolved or proven. The matter may, in the end, be withdrawn, dismissed, resolved in favor of the broker, or concluded through a negotiated settlement for certain business reasons (e.g., to maintain customer relationships or to limit the litigation costs associated with disputing the allegations) with no admission or finding of wrongdoing.

This report provides the information exactly as it was reported to CRD and therefore some of the specific data fields contained in the report may be blank if the information was not provided to CRD.

### Customer Dispute - Pending

This type of disclosure event involves (1) a pending consumer-initiated, investment-related arbitration or civil suit that contains allegations of sales practice violations against the broker; or (2) a pending, consumer-initiated, investment-related written complaint containing allegations that the broker engaged in, sales practice violations resulting in compensatory damages of at least \$5,000, forgery, theft, or misappropriation, or conversion of funds or securities.

#### Disclosure 1 of 1

<b>Reporting Source:</b>	Firm
<b>Employing firm when activities occurred which led to the complaint:</b>	CAPITAL INVESTMENT GROUP, INC.
<b>Allegations:</b>	In April, 2016, [REDACTED] purchased \$100,000 of GWG Holdings, Inc. The allegations in the statement of claim included unsuitability of the investment for the claimant, breach of fiduciary duty by the firm and, material misrepresentations and omissions of information to the client.
<b>Product Type:</b>	Direct Investment-DPP & LP Interests
<b>Alleged Damages:</b>	\$60,333.33
<b>Is this an oral complaint?</b>	No
<b>Is this a written complaint?</b>	No
<b>Is this an arbitration/CFTC reparation or civil litigation?</b>	Yes
<b>Arbitration/Reparation forum or court name and location:</b>	FINRA
<b>Docket/Case #:</b>	22-02139
<b>Filing date of arbitration/CFTC reparation or civil litigation:</b>	09/20/2022



## Customer Complaint Information

**Date Complaint Received:** 09/20/2022

**Complaint Pending?** Yes

**Settlement Amount:**

**Individual Contribution Amount:**

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**Reporting Source:** Broker

**Employing firm when activities occurred which led to the complaint:** CAPITAL INVESTMENT GROUP, INC.

**Allegations:** In April, 2016, the client purchased \$100,000 of GWG Holdings, Inc. The allegations in the statement of claim included unsuitability of the investment for the claimant, breach of fiduciary duty by the firm and, material misrepresentations and omissions of information to the client.

**Product Type:** Direct Investment-DPP & LP Interests

**Alleged Damages:** \$60,333.33

**Is this an oral complaint?** No

**Is this a written complaint?** No

**Is this an arbitration/CFTC reparation or civil litigation?** Yes

**Arbitration/Reparation forum or court name and location:** FINRA

**Docket/Case #:** 22-02139

**Filing date of arbitration/CFTC reparation or civil litigation:** 09/20/2022

## Customer Complaint Information

**Date Complaint Received:** 09/20/2022

**Complaint Pending?** Yes

**Settlement Amount:**



**Individual Contribution  
Amount:**

## End of Report



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